

Spotlight on Success

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Give the Gift of Affordable In-Home Safety With Medical Home Outfitters

by Suzanne Douglas

In the coming year, why not consider giving the gift of easier, safer living, with custom-designed home medical modifications from Medical Home Outfitters?

This unique company is dedicated to helping people design their home to "age in place" safely.

Many people don't realize that installing home modifications like stair lifts, barrier-free showers, ramps or even overhead tracking systems can be far less expensive than moving to a retirement facility. More importantly, most people are much happier remaining at home. As seen in the graph below, a \$12,000 home modification could include converting your bath into a barrier-free shower, installing grab bars, and adding a straight stair lift.

Because Medical Home Outfitters focuses solely on medical modifications, they are particularly sensitive to their clients' physical and emotional needs. Recently, they remodeled a bathroom in four days for a gentleman eager to come home from a rehabilitation facility. His daughter, Dee Johnston, says, "Your company was the perfect solution for us at a very scary, trying time. I cannot imagine what it would have been like to have gone through a contractor who was not as sensitive to the needs of the disabled."

"People don't realize how many options are available to help them live and age at home more comfortably," says Susan Armbruster, owner of Medical Home Outfitters. "Doorways can be widened. Toilets and appliances can be raised for easier access. Stairways can be overcome with the use of a reliable stair lift; free-standing aluminum ramps can create a level entry. We work hard to make life easier for you."

Medical Home Outfitters is a licensed Virginia Class A Contractor, with an in-house Certified Aging-in-Place Specialist (CAPS) on staff. Owners Susan and George Armbruster have had personal experience with mobility challenges, and have spoken on the subject at Ford's Colony, TNCC Caregivers Classes, and the Brain Trauma Organization at Denbigh House, just to name a few. Says



the coordinator of TNCC's Senior Services Coalition, "Your presentation about accident prevention, safety equipment, and aging in place was excellent and a valuable contribution to the day."

Whether the modifications you are considering are simple or

extensive, the care and expertise you'll find at Medical Home Outfitters ensure that you'll get exactly what you're looking for. "We are here to help," says Armbruster. "Just give us a call for a free in-home assessment."

"We are here to help!"



One Year Institutional Care vs Home Modification



in focus...

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